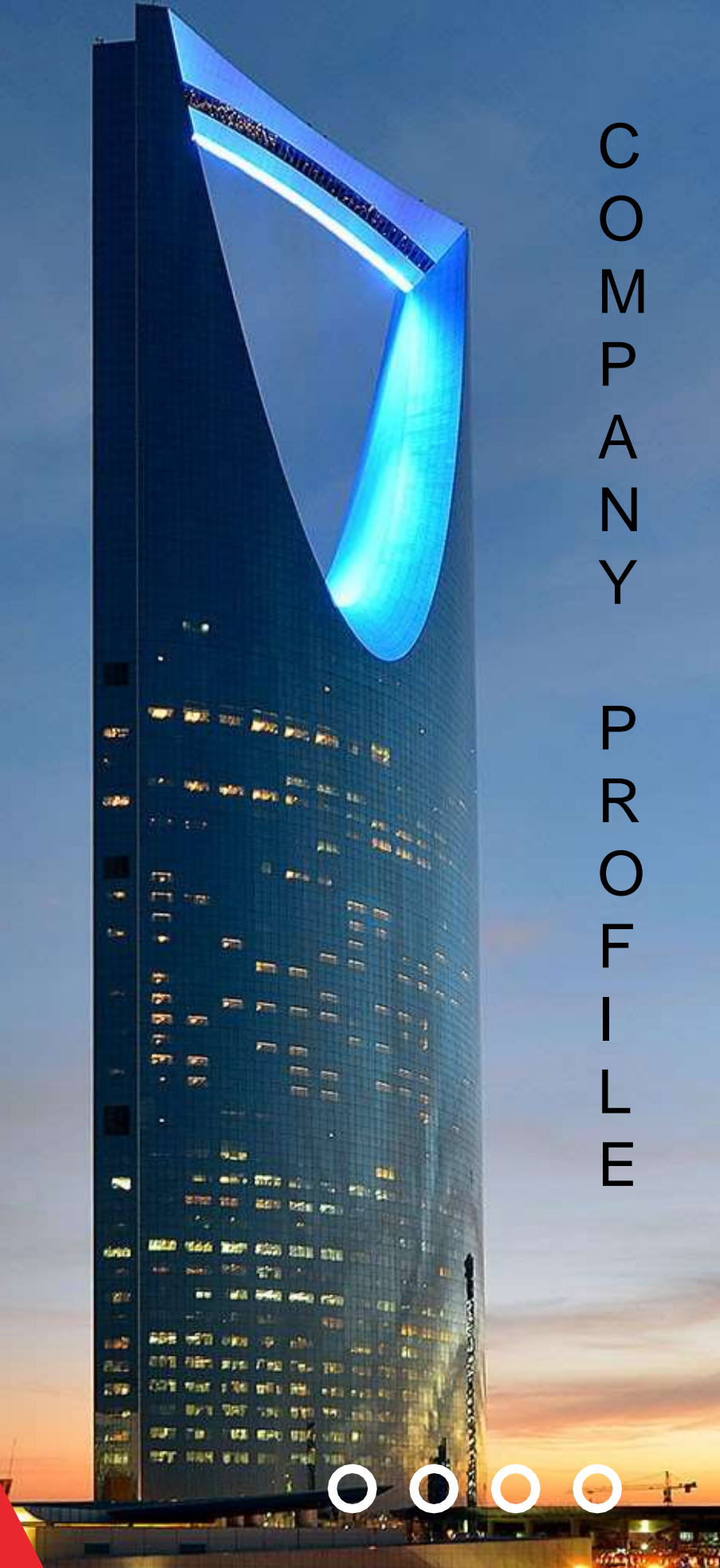




***DELTA
INTERNATIONAL
MEDICAL COMPANY***

Together we can make life better



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WHO WE ARE

- Saudi Arabian Based company established 2016.
- Subsidiary of UMG group with heritage of over 23 years (specialized in operation of major hospitals, healthcare projects, facilities, implementation of medical equipment solutions and technology solutions).
- We are specialized in the marketing and distribution of medical, pharmaceutical and medical furniture products for different governmental and private institutes.





MORE ABOUT DELTA



- Delta pharma is one of the fastest growing pharmaceutical companies in the region.
- Delta started financially strong as Delta international is a subsidiary from a medical company with a successful history of 23 years.
- We specialize in marketing, sales and distribution of pharmaceuticals, medical.

MISSION & VISION

Our Mission

Demonstrate national leadership in providing high value healthcare and delivering excellent medical solutions , patient safety, and service to contribute to the human well-being.

Our Vision

To become one of the top 10 medical companies enriching the Saudi market with all the advanced medical technology and solutions in various fields by the year 2030.

OUR STRENGTHS



Top management is running the business with a strong medical background & long experience gained at multinational companies like Novartis, Pfizer , Glaxo & Ferring.

Ability to compose a dedicated and high qualified sales, medical and marketing team.

Exceptional experience in forming marketing tactics and strategies for product commercialization.

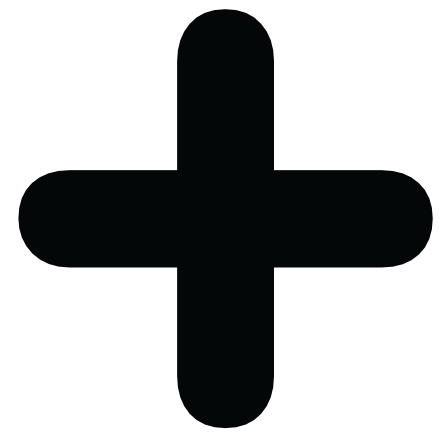
Has a profoundly acquainted with the ways and techniques of registration procedure as Saudi FDA is known for its tough registration guidelines.

Very reliant staff that is prompt in answering the needs from client.

Directing our abilities and time to choose the best products to serve Saudi patients.

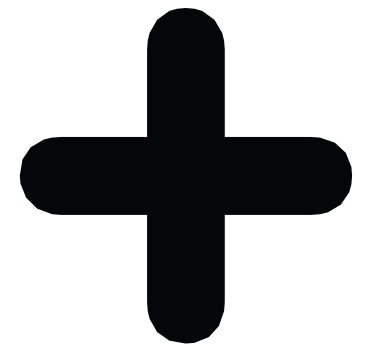


OUR DIVISIONS



Medical
Section

Pharmaceutical
Section





PHARMACEUTICAL DIVISION



Our business scope is divided into 2 Major Parts:

- Selling non registered and shortage list products to the government through direct purchase & tenders.
- We have wide connections with different brokers and companies all over the world. Focusing on oncology, niche products, psychiatry, specialty and bio products.
(Marketing and distribution of our agencies products).



PHARMACEUTICAL DIVISION



A – Sedico pharma : Delta is an agent for SEDICO a leading egyption pharmaceutical company.

Registered 9 products (5 pharmaceutical, 4 food supplement).

There are 7 more products in the pipeline (registration process).

B- Profoud collaboration with Mediclone (An indian oncology company).

TAJ pharma (Indian with strong portfolio).



PHARMACEUTICAL DIVISION

Local connections :

-We have profound connections with local manufactrers and do sales for some of their products in some governmental sectors.

Riyadh Pharma for example.



MEDICAL DEVICES

Physical therapy & rehabilitation department : We have the pleasure to introduce ourselves as having a specialized dep. in marketing & selling medical equipment all over Saudi Arabia.

MEDICAL FURNITURE

1- Pharmacy shelving :

Partners with INOV 8 UK based company dedicated in supplying pharmacy shelving solutions.

Annual revenue 750K \$.

2- Wall protection products and curtains :

(eg: pawling, Tana textiles, KYLORKUBE

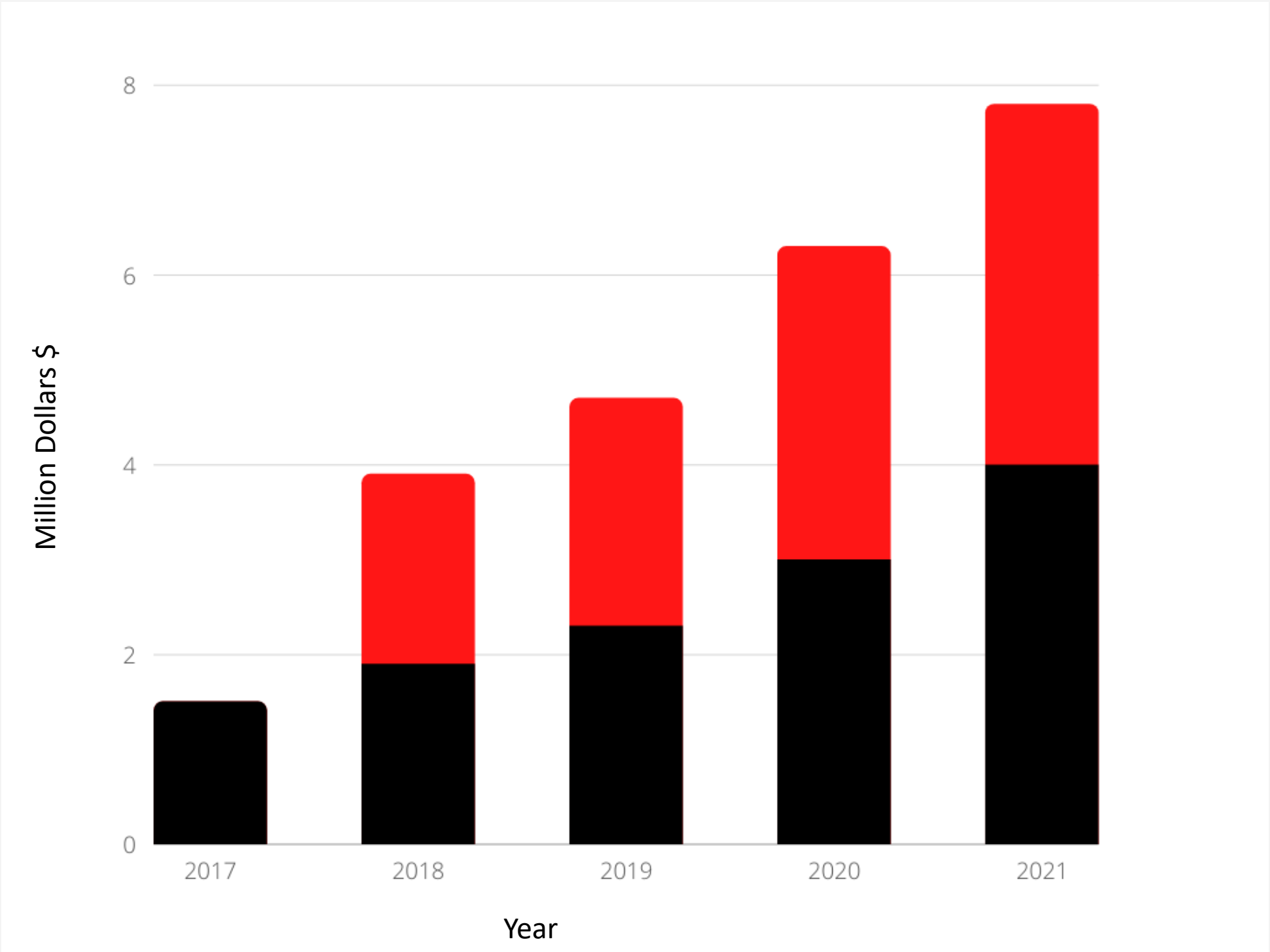
Revenue annualy 0.5M \$.)



SALES

Medical Device

Pharma



Partners



SEDICO

SEDICO is one of the pioneer pharmaceutical drug industries in Egypt producing insulin, biotechnology products and many other drugs



MEDICLONE

MEDICLONE is a pharmaceutical Company specialized in the Oncology medication market.

Partners



TAJ Pharmaceutical

Taj Pharma is one of the leading generic pharmaceutical company in India.



BHARAT PARENTERALS

Bharat Parenterals Ltd. is a Gujarat based pharmaceutical company, established in 1992, who started the company with a vision of making world class affordable by Mr. Ramesh Desai medicines and to take it to the forefront of contract manufacturing units in Gujarat.

Partners



AUG Pharma

AUG Pharma is a leading pharmaceutical company in the Egyptian Market and the fastest growing in the MENA region.



SIGMA Pharmaceutical

Sigma Pharmaceuticals offers a complete selection of ophthalmic pharmaceuticals, exam supplies & eyecare retail products for healthcare professionals.

Partners



T3A Pharma

The vision of T3 Pharmaceuticals is to improve the lives of cancer patients with highly innovative treatments.

T3 Pharmaceuticals is dedicated to filling this gap by developing highly specific and efficient treatments using live bacteria.

Partners

CHINESPORT SPA – ITALY

A global leader in developing and manufacturing rehabilitation equipment and assistive devices, working with a certified quality management system and in compliance with international ISO 9001 and ISO 13485 standards since 1998.

FABRICATION ENTERPRISES, INC (FEI) ,USA

Manufacturing high quality exercise and PT / OT Products Since 1974.

Key Clients



Governmental Clients



King Fahad Armed Forces Hospital, Jeddah

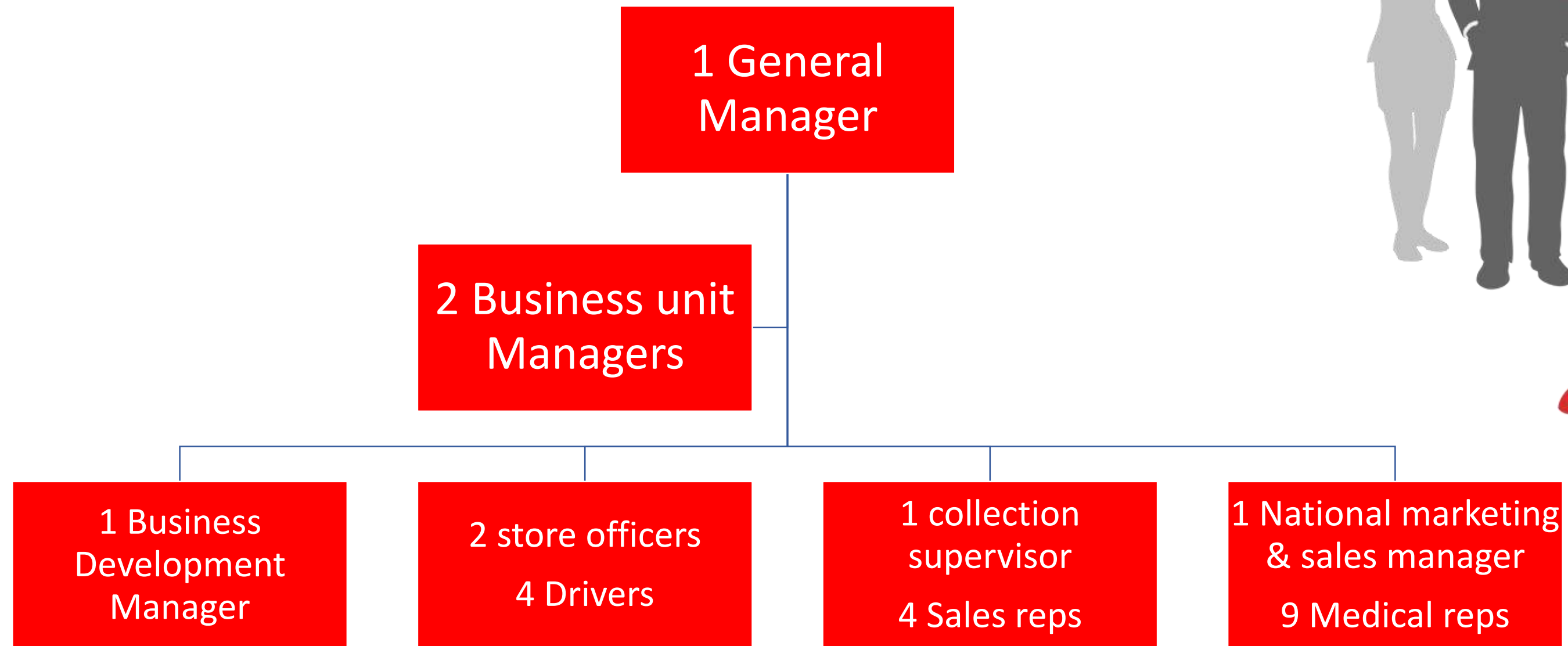


نامج مستشفى قوى الأمن
Security Forces Hospital Program



مستشفى الملك فيصل التخصصي ومركز الأبحاث
King Faisal Specialist Hospital & Research Centre
Gen. Org. مؤسسة عامة

Heirarchy



Coverage

Riyadh

Head office

Warehouse

Jeddah

Office





WAREHOUSING & Logistics

- Delta Has 1 Warehouse in the main region of Saudi Arabia/ Riyadh that is prepared and equipped with all requirements for storing & a main station for distribution all kinds of pharmaceutical and healthcare products.
Delta complies with Saudi FDA Good storing and
- distribution practice.
Delta has logistic vehicles compliant with Saudi FDA
- standards.

CONCLUSION

- Delta pharma is dealing with different pharmaceutical companies as a broker business which represent a huge market in Saudi Arabia. - Delta is an agent for Sedico pharmaceutical company .
- Delta Pharma is registered in all potential governmental hospital & tender health authorities in Saudi Arabia as a vendor.
- Delta pharma has a team of experts from different multinational pharmaceutical companies like Novartis, Pfizer, Glaxo & Ferring for 20-25 years.
- Delta Pharma is mainly focusing on Oncology & Psychiatry market.
Now we are focusing on selection special items & sectors that add value to the Saudi & Egyptian pharma market with have excellent turn over.





THANK YOU

We look forward to working
with you

OFFICE



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Saudi Arabia



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